

2008-2009 Annual Report



Dear Friends and Supporters,

I am proud to announce that The Works had another successful and satisfying year. Our attendance topped 33,000, including over 17,000 students from our local schools. We also saw engineering education for elementary school children, the focus of our organization from the beginning, come into the mainstream with the inclusion of engineering into Minnesota's Academic Standards, starting in Kindergarten.

We have been providing active and engaging programs in hands-on engineering for fifteen years but our work has never been more in demand or more needed. To help satisfy the demand, we put increased efforts into our Professional Development programs for educators, including holding our first E4 (Excellence in Elementary Engineering Education) Conference. Over 230 educators, administrators, and engineering professionals attended the second conference attracted just as many and planning for a third at a larger site is underway.

This year we also modified many of our workshops for children to meet the new academic standards and made several improvements to our museum gallery designed to engage more children and families in the engineering design process.

The organization also took time to clarify our goals and to make a new plan for the future. We have been expanding our audience and programs, serving a larger part of the state of Minnesota, and playing a leadership role in the development of engineering education standards and curriculums for schools. As a result, we have set a bold new directive for our future- to increase capacity to inspire 100,000 visitors a year; and a new vision- Engineering is cool. Of course it's all for our mission: To inspire the next generation of innovators, engineers, and creative problem solvers through hands-on, minds-on engineering experiences.

I'm looking forward to the coming year, as we gear up and put this plan into action. We'll need the continued support of our loyal friends—the foundations, corporations, and individuals who have supported us so generously. We're also eager to build some new partnerships to help us reach our goal. Together, we're confident we can bring engineering, innovation and creativity to the next generation. The pipeline to greatness starts at The Works.

Joan Wrabetz
2008-2009 Chair, Board of Trustees

Board of Trustees

Ron Bennett	Yvonne Ng
Troy Brandt	Douglas Paulson
Don Craighead	Derek Rucker
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President

Rebecca Schatz

Staff

Kris Best	Jessalyn Johnson
Emily Carroll	Candace Slattery
Heidi Eschenbach	

And many wonderful summer employees and volunteers.

Service Statistics

	08-09 Fiscal Year
Group Visits and Workshops	14,674
The Works on Wheels	2,432
Family Visits	14,707
Camps and Classes	716
Professional Development	230
Other	600
TOTAL	33,359

	07-08 Fiscal Year
Group Visits and Workshops	13,223
The Works on Wheels	2,214
Family Visits	10,825
Camps and Classes	610
Off-site Events	2,750
TOTAL	29,622

2008-2009 Contributors

Corporations and Foundations

Individuals

Diamond \$25K+

Medtronic Foundation

Platinum \$10K+

3M Foundation
Boston Scientific Foundation
Goodrich Foundation
Xcel Energy Foundation

Gold \$5K+

Alliant Tech Systems
Beim Foundation
Pentair Foundation

Silver \$1K+

Digital River
Dow Chemical Foundation
Great River Energy
Minneapolis Rotary Foundation
U of M Institute of Technology
and IT Alumni Society
U of M ITS Institute
WHO Foundation

Friends

Acorn Tax and Financial
APG Cash Drawer
Dakota Electric
General Mills
Prairie Island Tribal Community

Corporate Matches

Geo. Rucker Realty Co.
Thomson West

Special Thanks

3M Corporation
Minnesota Department of
Education
Minneapolis Public Schools
Minnesota Department of
Higher Education/Get
Ready Program
Metropolitan Library Service
Agency
U of M Institute of
Technology Alumni Society

Patrons \$5,000 +

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Laurie Zenner

Catalyst \$250 +

Anonymous
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Mark Fingerson, Laura
Fingerson and Karin Emerson
Scott & Linda Mazar

Sponsor \$100 +

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Ray Conover
Sydney Greenblatt
Kurt Heinritz & Nancy Skoe
Robert Johnson
Harold Kossman
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Mark Olson
Robert Rosene
Wayne and Susan Shelton
Ondor Uluyol

Friends

Ray Conover
Ken Hallberg
Karen Larson
Annette Lee
Peter and Catherine Lenagh
Steve Merriman
Hilary Santoni

The Works would like to thank the many Friends and Members of the organization who supported us during the past fiscal year.

Financial Information

Fiscal Year October 1st through September 30th

Statement of Activities

	2006-2007	2007-2008	2008-2009
Revenue			
Contributed Support	\$149,676	\$177,834	\$145,148
Temp. Restricted	-	\$ 41,925	\$ 38,370
Earned Income	\$127,477	\$193,981	\$224,043
Total Revenue	\$277,153	\$413,739	\$407,739

Expenses

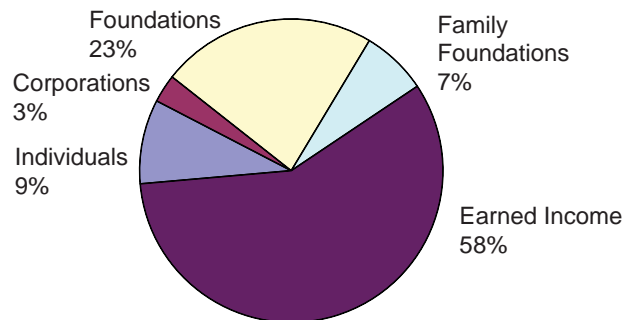
Program Services	\$210,977	\$285,599	\$360,204
Management/General	\$ 19,345	\$ 23,041	\$ 30,570
Fundraising	\$ 27,018	\$ 32,295	\$ 41,974
Total Expense	\$257,340	\$340,935	\$432,746

Statement of Financial Position

	9/30/2007	9/30/2008	9/30/2009
Total Assets	\$54,953	\$132,455	\$104,191
Total Liabilities	\$26,501	\$ 22,392	\$ 24,582
Total Restricted			
Assets	-	\$ 50,647	\$ 29,177
Fund Balance	\$28,452	\$ 110,063	\$ 79,609

The Works is a private, non-profit 501(c)(3) organization.

Where our Money Comes From



How we Spent Our Money

